



# THE HOME BUYING PROCESS



GO



Consultation Establishing Buyer Needs



Select & View Homes

Start Mortgage Pre-Approval Process

Set up MLS Search  
Refine as Needed



\$ Research Property and Value

Reject Offer /Counter Offer/ Sold to Someone Else

Structure Offer Based On Research



Your Offer Accepted

Work Through Negotiations with Agent

Review Offer with Agent and Submit



Contract Delivered to All Parties (Due Diligence & Earnest Money Cashed)

Due Diligence Period Begins



Title Search by Attorney

Schedule Inspections with Agent



Mortgage Application



Credit Report

Appraisal

Verifications

Underwriting

Loan Approved



Homeowner's Insurance

Due Diligence Period Ends

Review Inspections and Negotiate Any Repairs



Final Walk Through Utilities

Recording / Closing

Move Into Your New House

